### Table A: 2016 State Overseas Trade Offices and Exports

<table>
<thead>
<tr>
<th>States</th>
<th>Location overseas</th>
<th>Number of countries represented</th>
<th>2016 exports (b)</th>
<th>Number of jobs supported by goods exports (c)</th>
<th>Change 2009–15</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td>Total value</td>
<td>Exports per capita</td>
<td>2015 (d)</td>
</tr>
<tr>
<td>United States</td>
<td>N.A.</td>
<td>N.A.</td>
<td>$1,453,720,686,746</td>
<td>$4,499</td>
<td>11,515,500</td>
</tr>
<tr>
<td>Alabama</td>
<td>No</td>
<td>0</td>
<td>$20,554,263,747</td>
<td>$4,226</td>
<td>97,098</td>
</tr>
<tr>
<td>Alaska</td>
<td>Yes</td>
<td>2</td>
<td>$4,371,001,783</td>
<td>$5,892</td>
<td>41,566</td>
</tr>
<tr>
<td>Arizona</td>
<td>Yes</td>
<td>1</td>
<td>$22,030,459,682</td>
<td>$3,179</td>
<td>101,579</td>
</tr>
<tr>
<td>Arkansas</td>
<td>Yes</td>
<td>2</td>
<td>$5,705,760,360</td>
<td>$1,909</td>
<td>49,387</td>
</tr>
<tr>
<td>California</td>
<td>Yes</td>
<td>1</td>
<td>$163,616,487,458</td>
<td>$4,169</td>
<td>708,969</td>
</tr>
<tr>
<td>Colorado</td>
<td>No</td>
<td>16</td>
<td>$7,551,006,605</td>
<td>$1,363</td>
<td>41,849</td>
</tr>
<tr>
<td>Connecticut</td>
<td>Yes</td>
<td>2</td>
<td>$14,403,241,314</td>
<td>$4,027</td>
<td>70,038</td>
</tr>
<tr>
<td>Delaware</td>
<td>Yes</td>
<td>14</td>
<td>$4,143,205,829</td>
<td>$3,667</td>
<td>23,672</td>
</tr>
<tr>
<td>Florida</td>
<td>Yes</td>
<td>14</td>
<td>$52,033,200,581</td>
<td>$2,524</td>
<td>243,755</td>
</tr>
<tr>
<td>Georgia</td>
<td>No</td>
<td>11</td>
<td>$112,129,265,542</td>
<td>$3,869</td>
<td>101,986</td>
</tr>
<tr>
<td>Hawaii</td>
<td>Yes</td>
<td>2</td>
<td>$1,239,044,707</td>
<td>$867</td>
<td>8,434</td>
</tr>
<tr>
<td>Idaho</td>
<td>Yes</td>
<td>3</td>
<td>$4,891,237,523</td>
<td>$6,892</td>
<td>333,671</td>
</tr>
<tr>
<td>Indiana</td>
<td>Yes</td>
<td>10</td>
<td>$34,671,991,179</td>
<td>$5,227</td>
<td>190,511</td>
</tr>
<tr>
<td>Iowa</td>
<td>Yes</td>
<td>5</td>
<td>$35,723,375,303</td>
<td>$3,465</td>
<td>198,488</td>
</tr>
<tr>
<td>Kansas</td>
<td>Yes</td>
<td>1</td>
<td>$10,168,416,599</td>
<td>$3,498</td>
<td>59,175</td>
</tr>
<tr>
<td>Kentucky</td>
<td>Yes</td>
<td>2</td>
<td>$29,241,706,472</td>
<td>$6,590</td>
<td>140,352</td>
</tr>
<tr>
<td>Louisiana</td>
<td>Yes</td>
<td>10</td>
<td>$59,808,237,523</td>
<td>$10,428</td>
<td>336,671</td>
</tr>
<tr>
<td>Maine</td>
<td>No</td>
<td>0</td>
<td>$2,859,698,451</td>
<td>$2,148</td>
<td>17,543</td>
</tr>
<tr>
<td>Maryland</td>
<td>Yes</td>
<td>10</td>
<td>$25,810,353,669</td>
<td>$3,789</td>
<td>111,875</td>
</tr>
<tr>
<td>Massachusetts</td>
<td>No</td>
<td>0</td>
<td>$31,245,809,358</td>
<td>$3,493</td>
<td>137,140</td>
</tr>
<tr>
<td>Michigan</td>
<td>Yes</td>
<td>6</td>
<td>$1,342,522,996</td>
<td>$1,288</td>
<td>12,088</td>
</tr>
<tr>
<td>Minnesota</td>
<td>Yes</td>
<td>4</td>
<td>$9,773,263,188</td>
<td>$3,340</td>
<td>58,300</td>
</tr>
<tr>
<td>Mississippi</td>
<td>Yes</td>
<td>2</td>
<td>$10,131,573,300</td>
<td>$2,920</td>
<td>53,945</td>
</tr>
<tr>
<td>Missouri</td>
<td>Yes</td>
<td>13</td>
<td>$3,450,550,367</td>
<td>$3,480</td>
<td>119,119</td>
</tr>
<tr>
<td>Montana</td>
<td>Yes</td>
<td>1</td>
<td>$3,414,727,943</td>
<td>$3,104</td>
<td>18,281</td>
</tr>
<tr>
<td>Nebraska</td>
<td>Yes</td>
<td>2</td>
<td>$3,914,682,327</td>
<td>$3,957</td>
<td>55,795</td>
</tr>
<tr>
<td>Nevada</td>
<td>No</td>
<td>0</td>
<td>$31,270,274,439</td>
<td>$6,303</td>
<td>30,458</td>
</tr>
<tr>
<td>New Hampshire</td>
<td>Yes</td>
<td>0</td>
<td>$31,466,477,315</td>
<td>$3,194</td>
<td>158,242</td>
</tr>
<tr>
<td>New Jersey</td>
<td>No</td>
<td>0</td>
<td>$31,466,477,315</td>
<td>$3,194</td>
<td>158,242</td>
</tr>
<tr>
<td>New Mexico</td>
<td>Yes</td>
<td>3</td>
<td>$3,414,727,943</td>
<td>$3,104</td>
<td>18,281</td>
</tr>
<tr>
<td>New York</td>
<td>Yes</td>
<td>6</td>
<td>$3,414,727,943</td>
<td>$3,104</td>
<td>18,281</td>
</tr>
<tr>
<td>North Carolina</td>
<td>Yes</td>
<td>6</td>
<td>$31,466,477,315</td>
<td>$3,194</td>
<td>158,242</td>
</tr>
<tr>
<td>North Dakota</td>
<td>Yes</td>
<td>5</td>
<td>$3,414,727,943</td>
<td>$3,104</td>
<td>18,281</td>
</tr>
<tr>
<td>Ohio</td>
<td>Yes</td>
<td>7</td>
<td>$31,466,477,315</td>
<td>$3,194</td>
<td>158,242</td>
</tr>
<tr>
<td>Oklahoma</td>
<td>Yes</td>
<td>1</td>
<td>$3,414,727,943</td>
<td>$3,104</td>
<td>18,281</td>
</tr>
<tr>
<td>Oregon</td>
<td>Yes</td>
<td>4</td>
<td>$3,414,727,943</td>
<td>$3,104</td>
<td>18,281</td>
</tr>
<tr>
<td>Pennsylvania</td>
<td>Yes</td>
<td>17</td>
<td>$3,414,727,943</td>
<td>$3,104</td>
<td>18,281</td>
</tr>
<tr>
<td>Rhode Island</td>
<td>No</td>
<td>0</td>
<td>$3,414,727,943</td>
<td>$3,104</td>
<td>18,281</td>
</tr>
<tr>
<td>South Carolina</td>
<td>No</td>
<td>0</td>
<td>$3,414,727,943</td>
<td>$3,104</td>
<td>18,281</td>
</tr>
<tr>
<td>South Dakota</td>
<td>No</td>
<td>0</td>
<td>$3,414,727,943</td>
<td>$3,104</td>
<td>18,281</td>
</tr>
<tr>
<td>Tennessee</td>
<td>No</td>
<td>0</td>
<td>$3,414,727,943</td>
<td>$3,104</td>
<td>18,281</td>
</tr>
<tr>
<td>Texas</td>
<td>Yes</td>
<td>4</td>
<td>$3,414,727,943</td>
<td>$3,104</td>
<td>18,281</td>
</tr>
<tr>
<td>Utah</td>
<td>Yes</td>
<td>3</td>
<td>$3,414,727,943</td>
<td>$3,104</td>
<td>18,281</td>
</tr>
<tr>
<td>Vermont</td>
<td>No</td>
<td>0</td>
<td>$3,414,727,943</td>
<td>$3,104</td>
<td>18,281</td>
</tr>
<tr>
<td>Virginia</td>
<td>No</td>
<td>0</td>
<td>$3,414,727,943</td>
<td>$3,104</td>
<td>18,281</td>
</tr>
<tr>
<td>Washington</td>
<td>Yes</td>
<td>79</td>
<td>$1,104,099,557</td>
<td>$1,886</td>
<td>5,369</td>
</tr>
<tr>
<td>Washington</td>
<td>Yes</td>
<td>79</td>
<td>$1,104,099,557</td>
<td>$1,886</td>
<td>5,369</td>
</tr>
</tbody>
</table>

Sources: See footnotes.

Key:
N.A. — Not applicable.
(b) Author’s Calculations using data from the U.S. Census Bureau, Foreign Trade Division, http://tse.export.gov/TSE/TSEhome.aspx, Exports of NAICS Total All Merchandise.
(d) 2015 data on number of jobs supported by goods exported is preliminary.